Hospitality Suite

Overview :

Hospitality Suite, provides business solutions to Hotels, Time Share based companies , Resorts and Conference centers, allowing them to leverage their business with Information Technology. Simple and easy deployable Web based software provides all the features to securely manage data and functionality to access the right information at the right time. Sapphire's solutions help in reducing capital and operational costs with higher performance utilization. Manage your IT infrastructure smartly and grow leveraging our solutions and improve your total cost of ownership.

Manage, Publish, Retrieve and Present. Information at the touch of fingertip !!!

Solutions For :

➡ Hotels

➡ Time Share Based

➡ Resorts

➡ Conference Centers

Features :

➡ Generate Business through cold calls
➡ Offer Product Descriptions and scripts available for cross selling
➡ Add Leads and prospects from external sources like database, excel etc.
➡ Calendars, Dashboards, Event Reminders
➡ Maintain Corporate Customers track information
➡ Maintenance and Customer Relationship support for post sales
➡ Setup Payment Installments - Weekly, Monthly, Quarterly, Yearly for automatic reminders
➡ Stay in touch with your contacts on occasions by enabling Automatic Greetings feature
➡ Get detail analysis & statistics of conversion of business generated
➡ Integrate Radio Marketing, Trade Shows, Paper Advertisement, etc.
➡ Maintaining Healthy Relationships with clients
➡ Measure your sales team performance and accordingly appraisals
➡ Room Booking Management
➡ Keep watch on Average Revenue per Person
➡ Keep watch on Average Revenue per Room
➡ Integrate with Tally for Accounting
➡ Collaborate various locations activity seamlessly

Benefits :

Business Benefits	Implementation Benefits	Investment Benefits
Increase in Sales revenues	Rapid Deployments	Huge savings
Increase in Lead Conversion rates	Go Live in less than a week	Pay as you Use
Generates Intangible Repository	User Friendly	Zero Maintenance under SaaS
Improve Customer Satisfaction	Less Customizations	Complete Service Model
Improve Customer Retention	SMS/Email Notifications	Options Service Model
Visibility between team	Scale your implementations	No Setup Fees